

# Search Analytics

INVENTORY UNITS

**2,567** +0%

Prior Period 2,567

UNDER CONSTRUCTION UNITS

**0** -

Prior Period 0

12 MO ABSORPTION UNITS

**(5)** -102.9%

Prior Period 156

VACANCY RATE

**6.0%** +0.2%

Prior Period 5.8%

MARKET RENT/UNIT

**\$2,119** +11.8%

Prior Period \$1,895

MARKET SALE PRICE/UNIT

**\$347K** +19.1%

Prior Period \$292K

MARKET CAP RATE

**4.0%** -0.3%

Prior Period 4.3%

## Key Metrics

Availability	
Vacant Units	155 ↓
Asking Rent/SF	\$1.75 ↑
Concession Rate	0.4% ↑
Studio Asking Rent	\$2,300 ↑
1 Bedroom Asking Rent/Unit	\$1,812 ↑
2 Bedroom Asking Rent/Unit	\$2,165 ↑
3 Bedroom Asking Rent/Unit	\$2,455 ↑

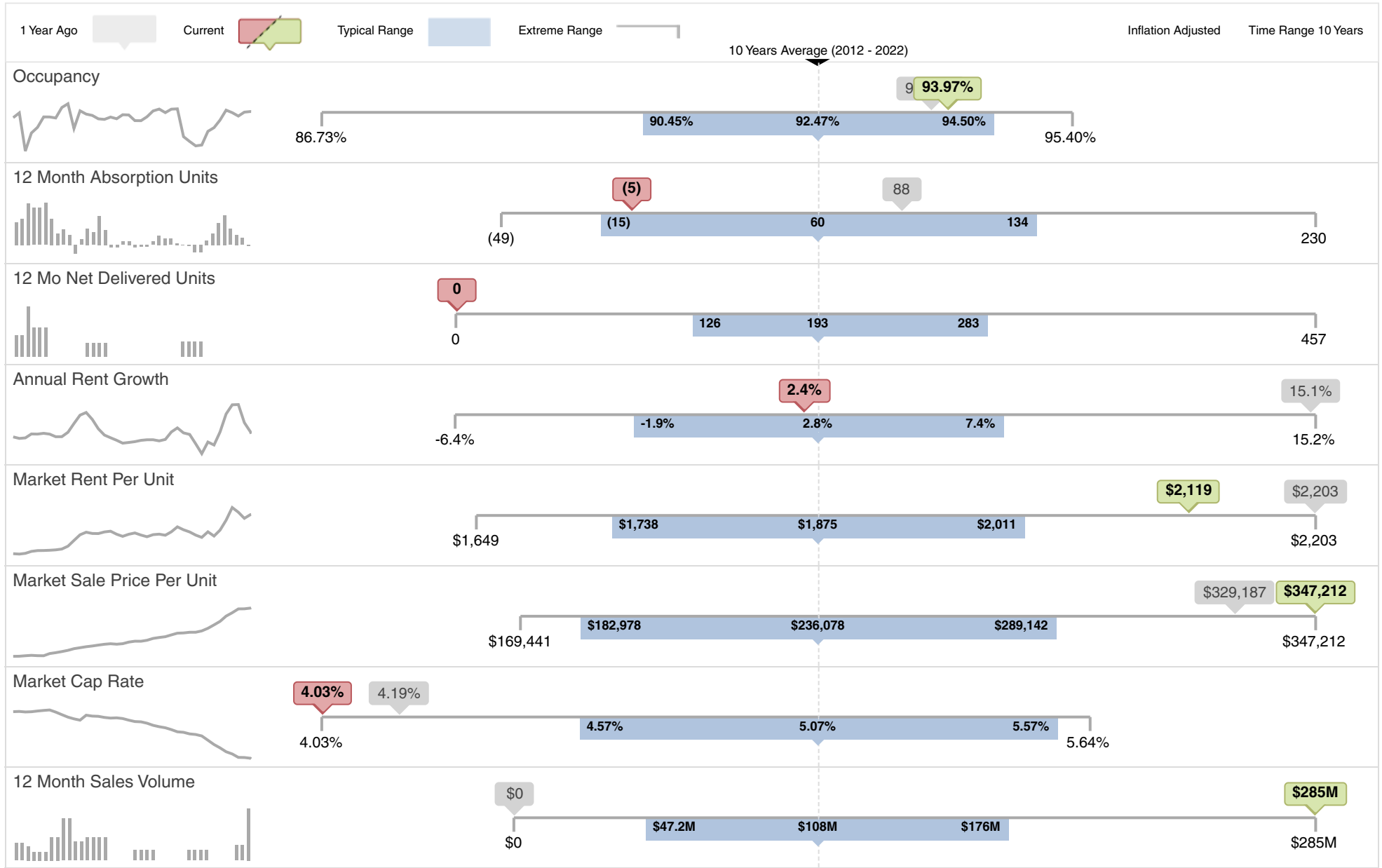
Inventory	
Existing Buildings	10 ↓
Average Units Per Bldg	257 ↓
12 Mo Demolished Units	0 ↓
12 Mo Occupancy % at Delivery	-
12 Mo Construction Starts Units	0 ↓
12 Mo Delivered Units	0 ↓
12 Mo Avg Delivered Units	-

Sales Past Year	
Asking Price Per Unit	-
Sale to Asking Price Differential	-
Sales Volume	\$279M ↑
Properties Sold	2 ↑
Months to Sale	-
For Sale Listings	-
Total For Sale Units	-

Demand	
12 Mo Absorp % of Inventory	-0.2% ↓
Median Household Income	165K
Population Growth 5 Yrs   20-29	-2.8%
Population Growth 5 Yrs   30-39	29.6%
Population Growth 5 Yrs   40-54	-5.3%
Population Growth 5 Yrs   55+	20.9%
Population Growth 5 Yrs	8.4%

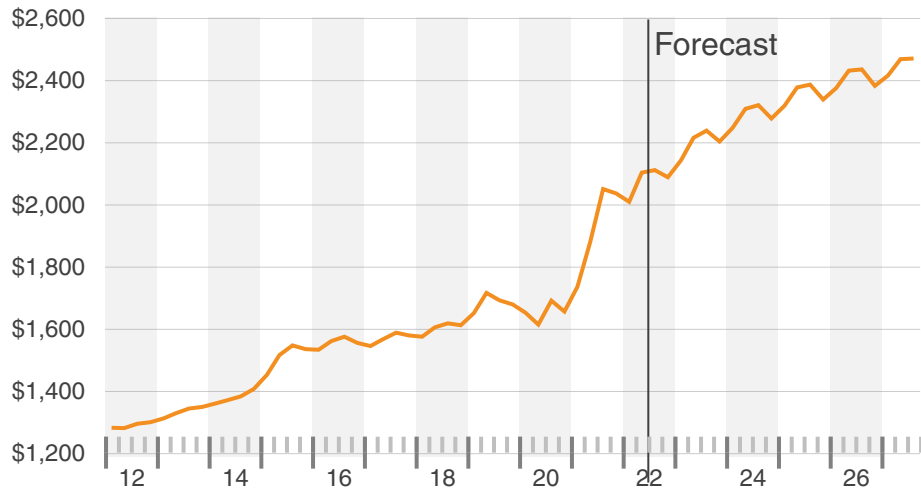
# Search Analytics

## Key Performance Indicators

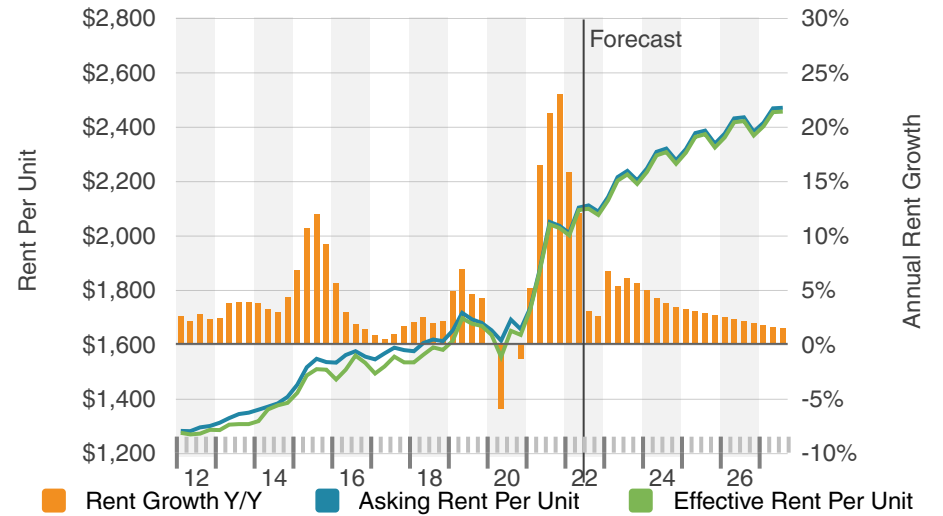


# Search Analytics

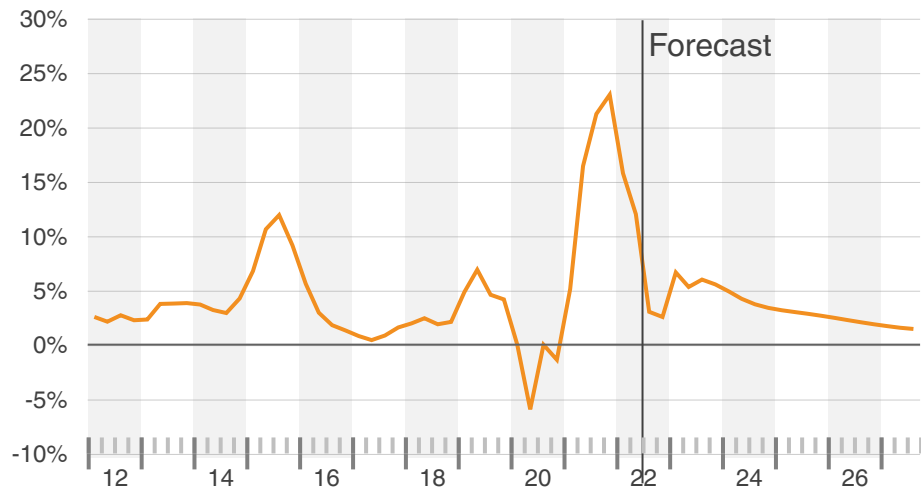
## Market Asking Rent Per Unit



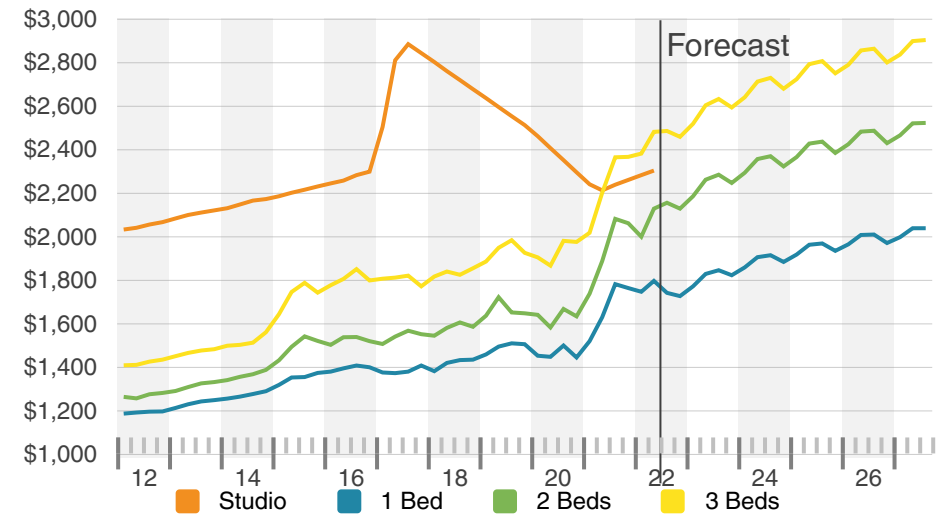
## Market Rent Per Unit & Rent Growth



## Market Rent Growth (YOY)

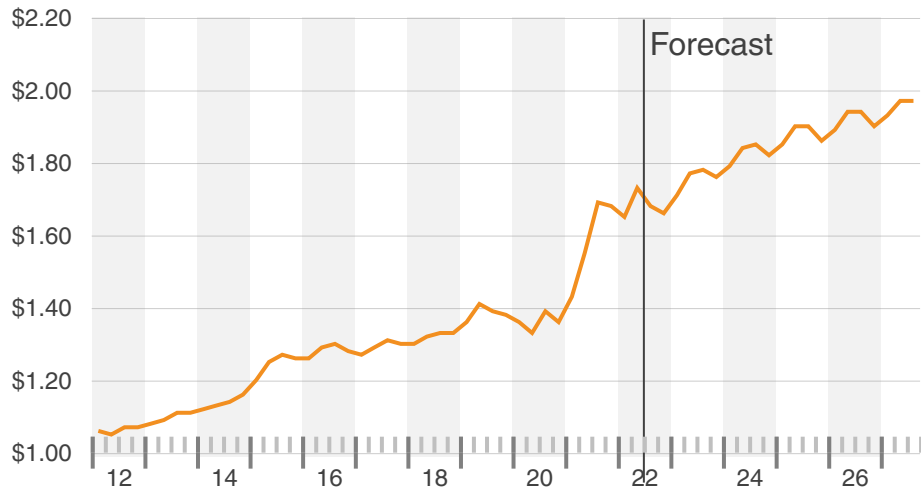


## Market Asking Rent Per Unit By Bedroom

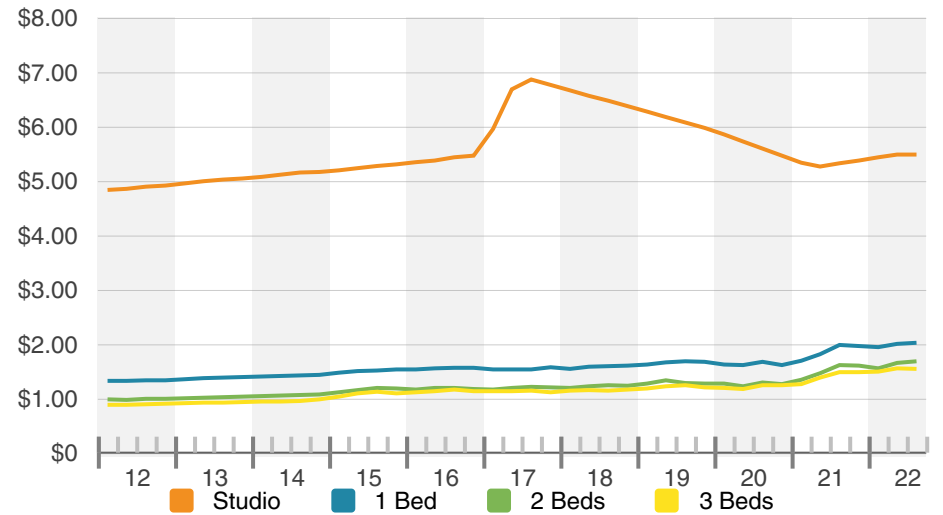


# Search Analytics

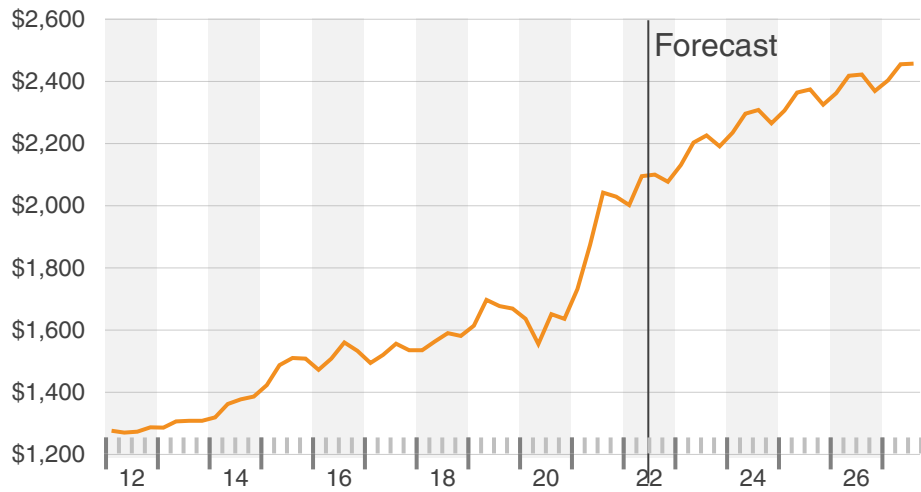
## Market Asking Rent Per SF



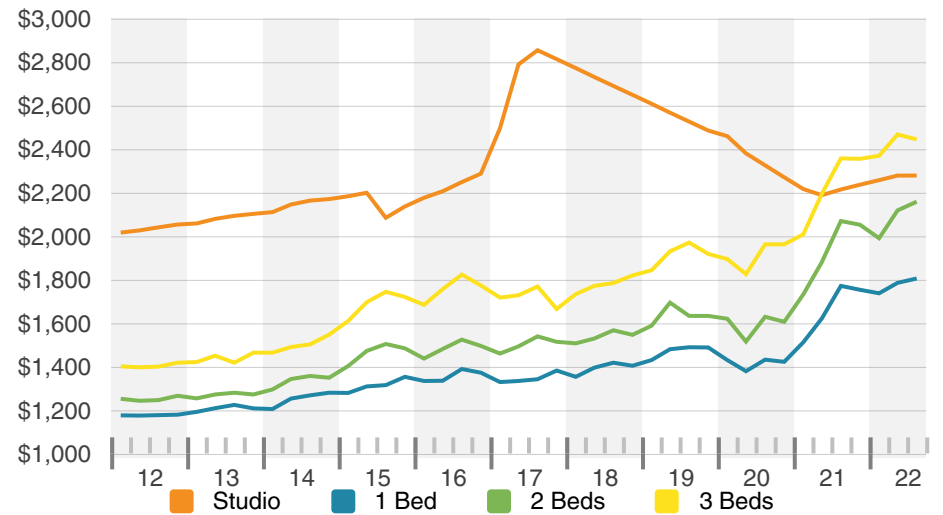
## Market Asking Rent Per SF By Bedroom



## Market Effective Rent Per Unit

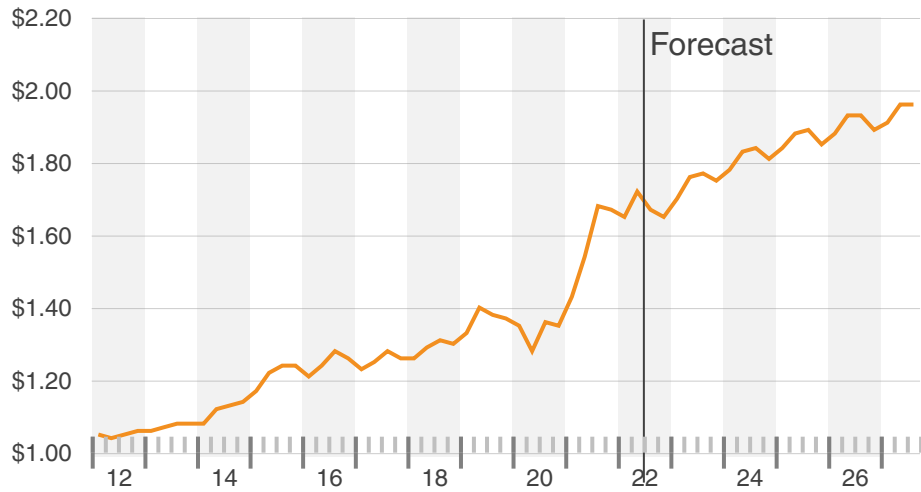


## Market Effective Rent Per Unit By Bedroom

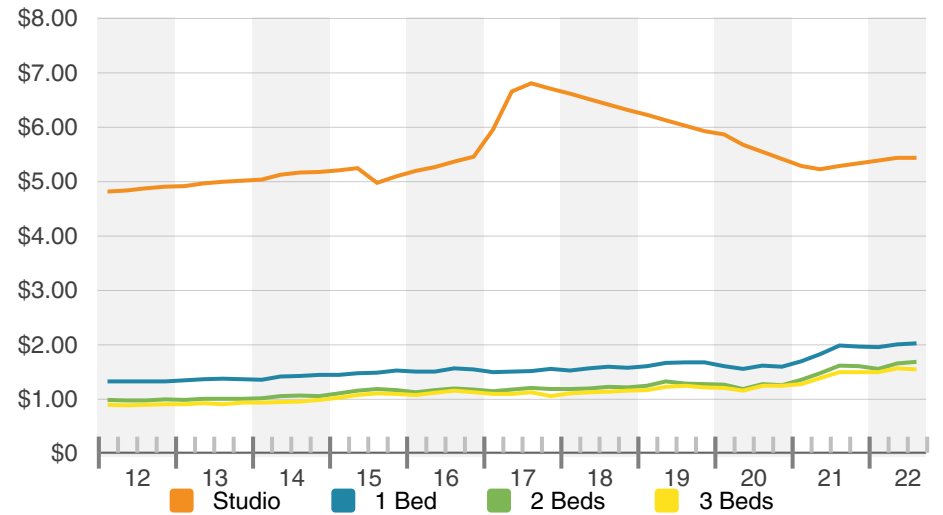


# Search Analytics

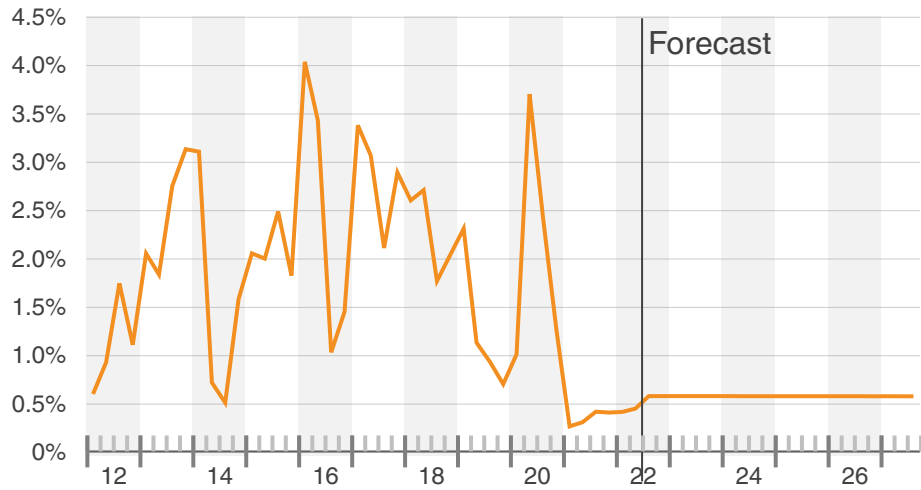
## Market Effective Rent Per SF



## Market Effective Rent Per SF By Bedroom



## Concession Rate

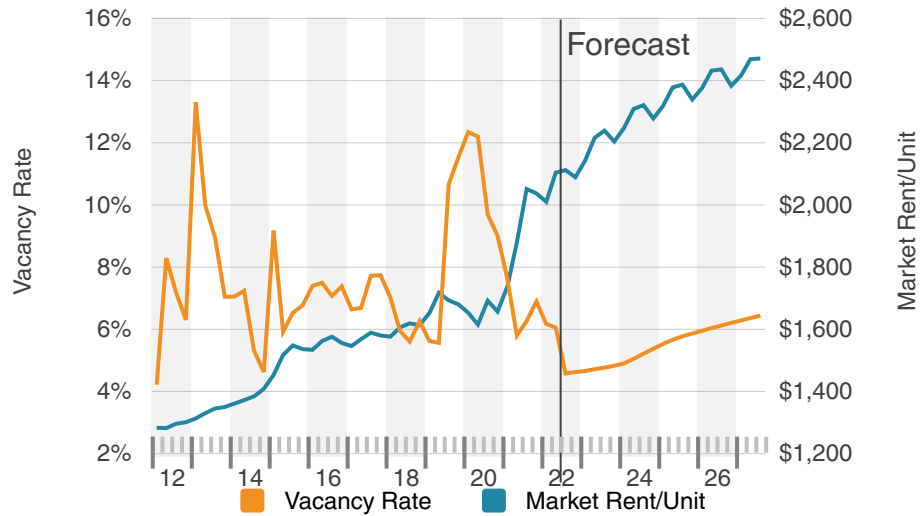


## Daily Asking Rent Per SF

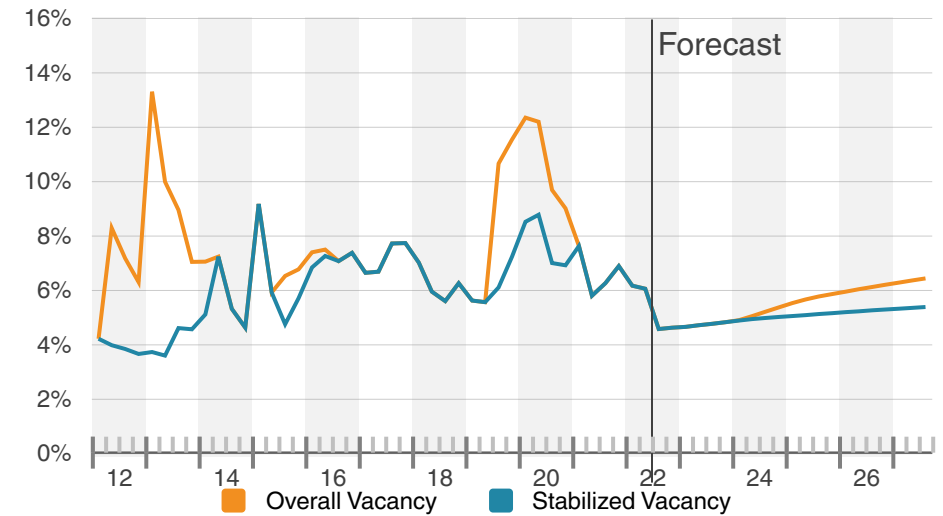


# Search Analytics

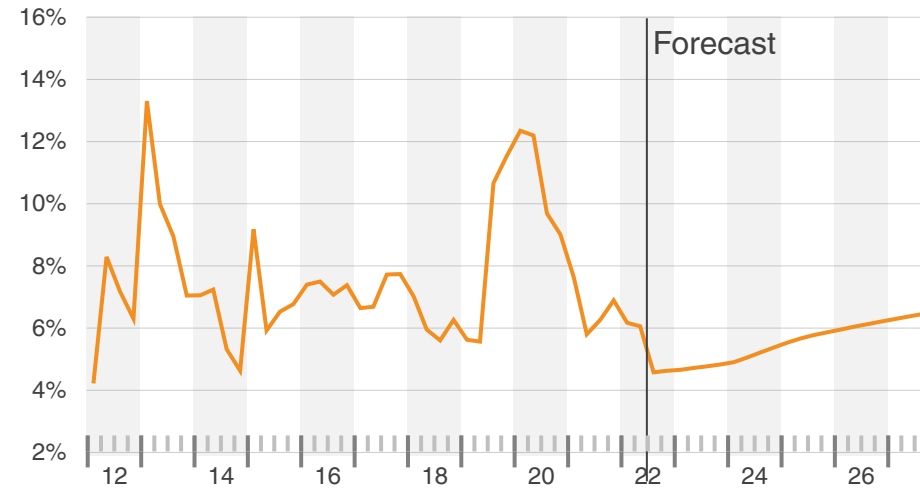
## Vacancy & Market Asking Rent Per Unit



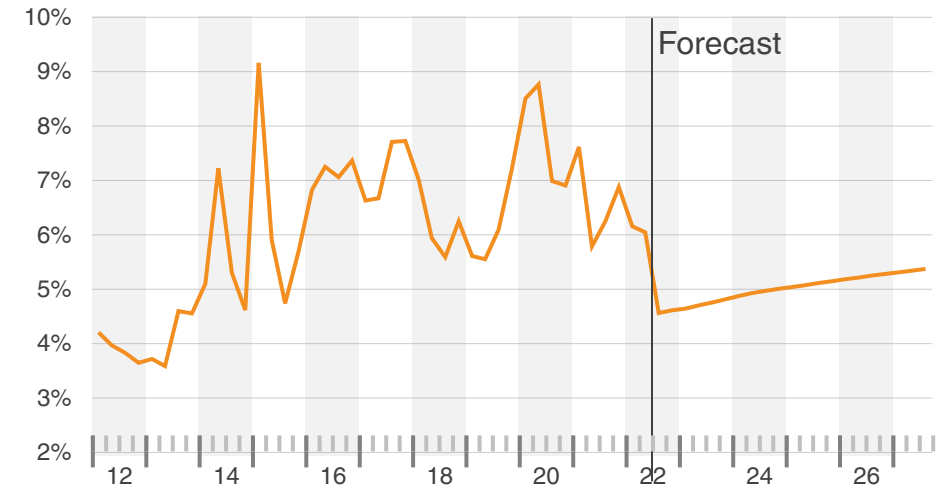
## Overall & Stabilized Vacancy



## Vacancy Rate

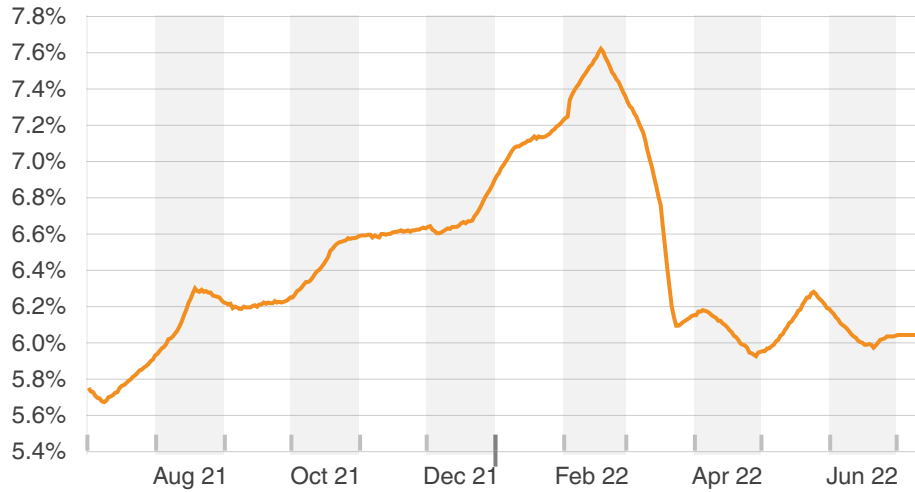


## Stabilized Vacancy Rate

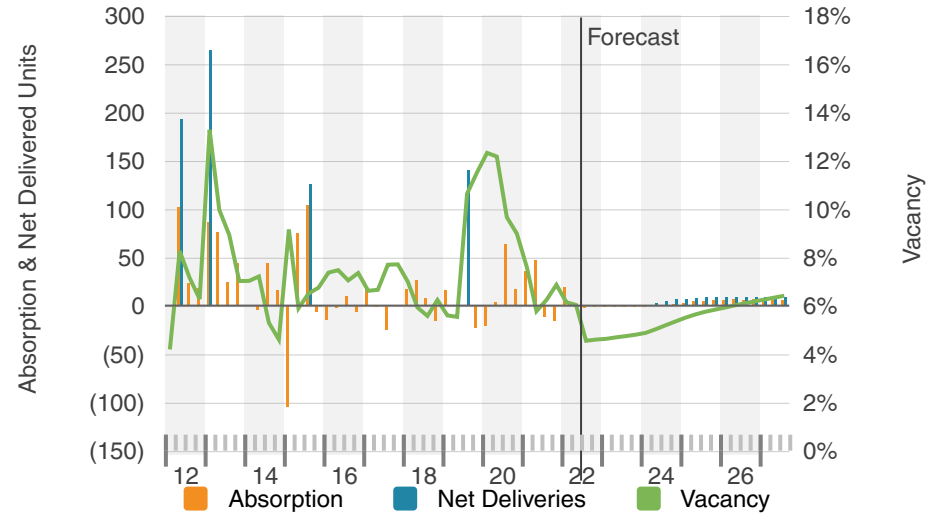


# Search Analytics

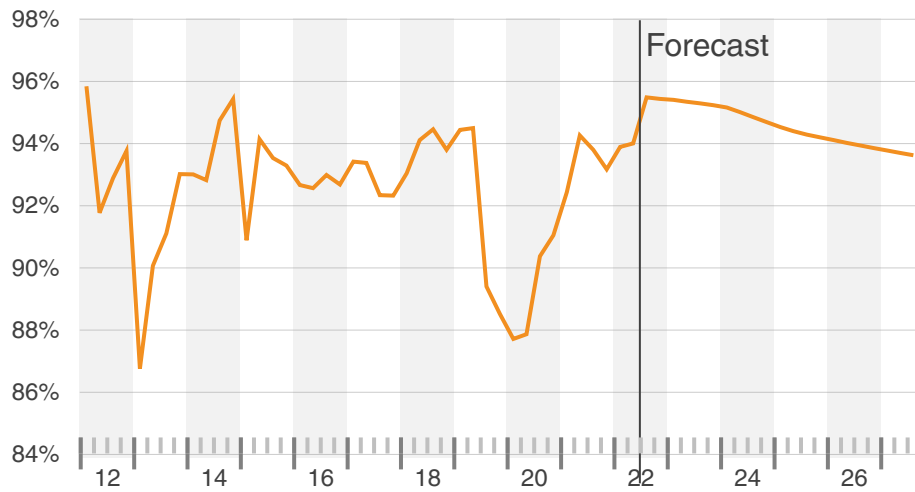
## Daily Vacancy Rate



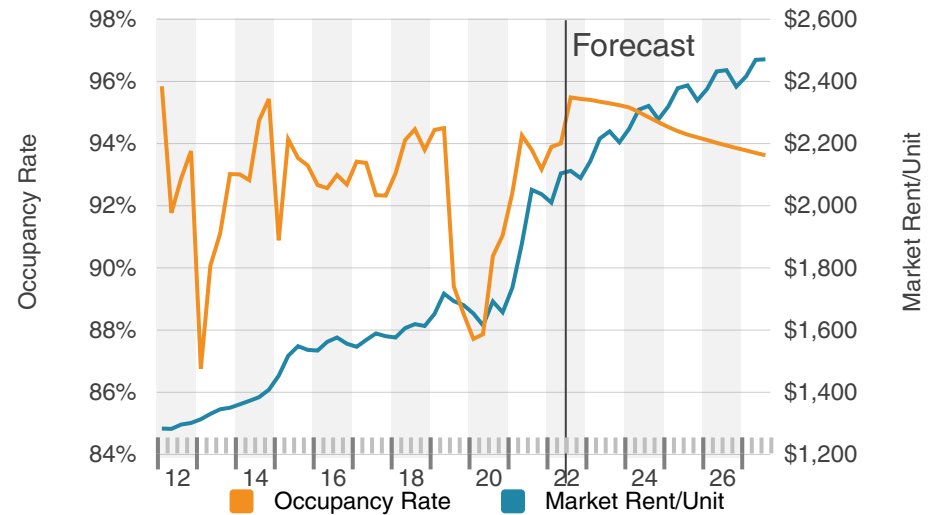
## Absorption, Net Deliveries & Vacancy



## Occupancy Rate

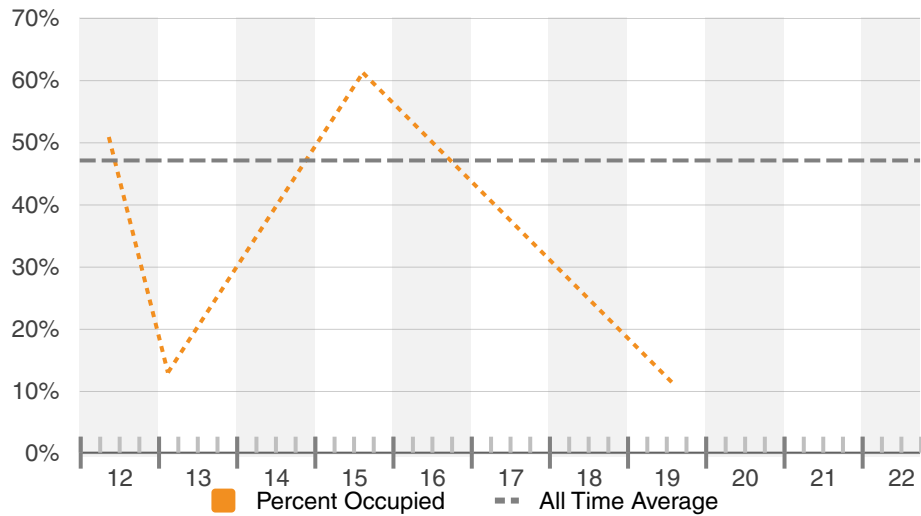


## Occupancy & Market Rent Per Unit

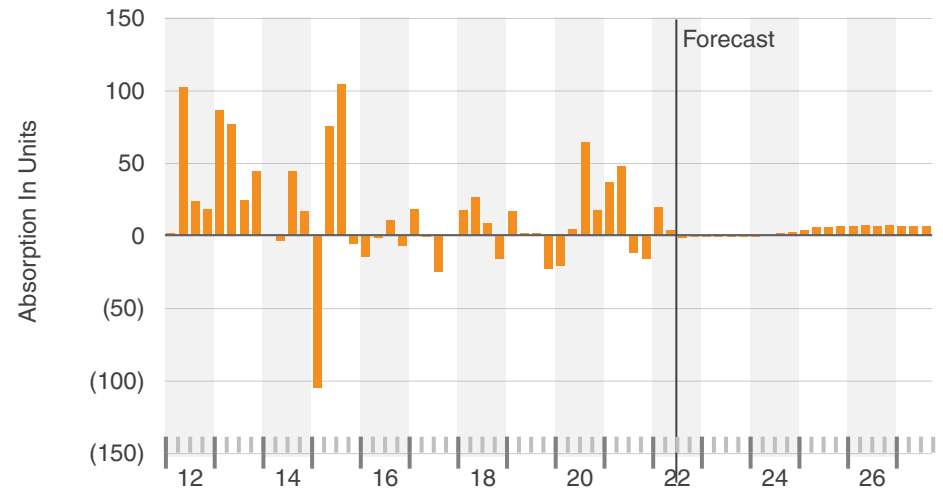


# Search Analytics

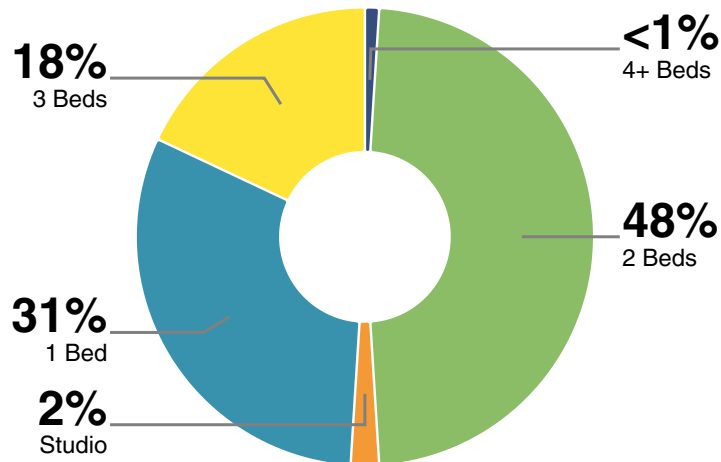
## Occupancy At Delivery



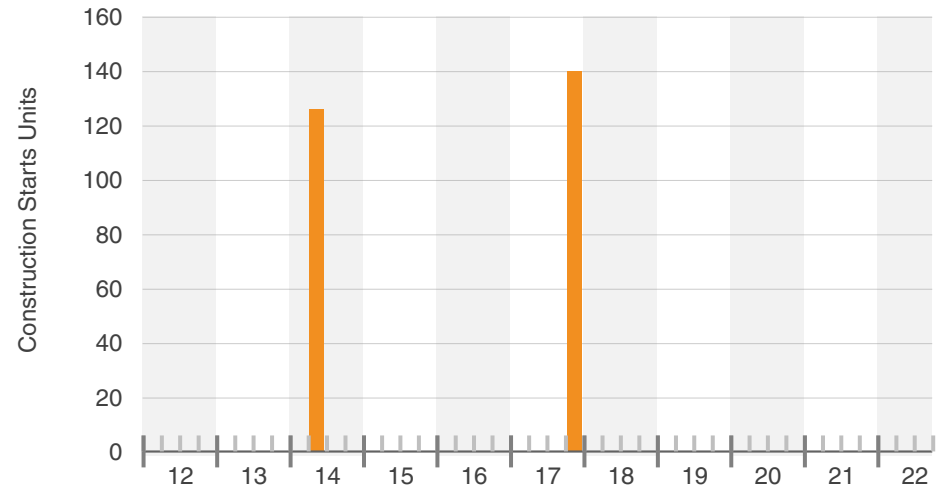
## Absorption Units



## Total Units By Bedroom



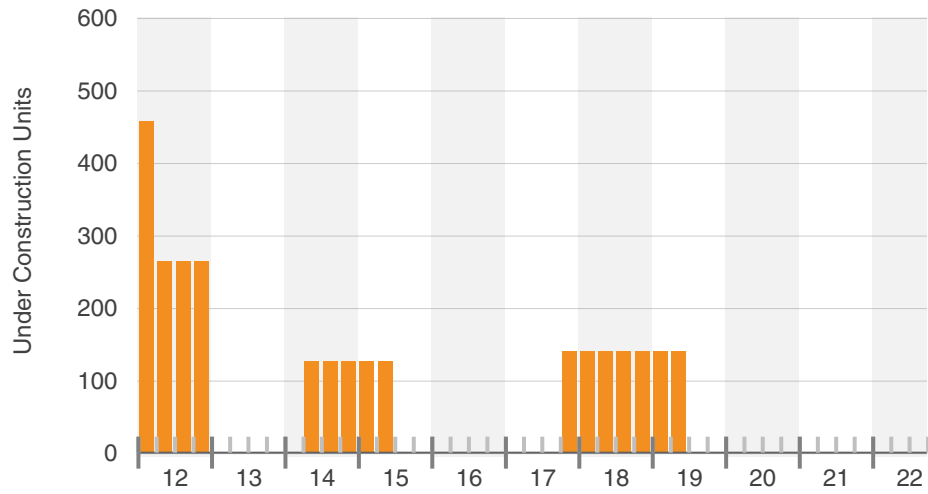
## Construction Starts



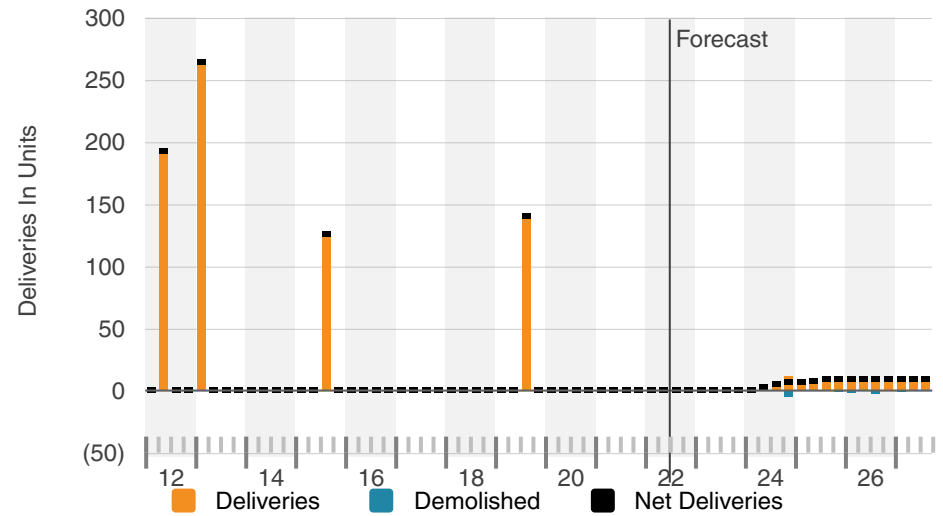


# Search Analytics

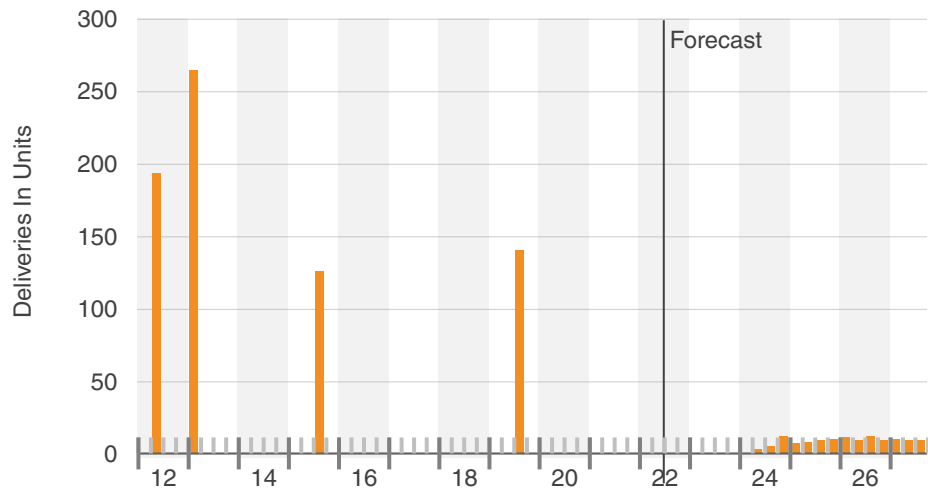
## Under Construction



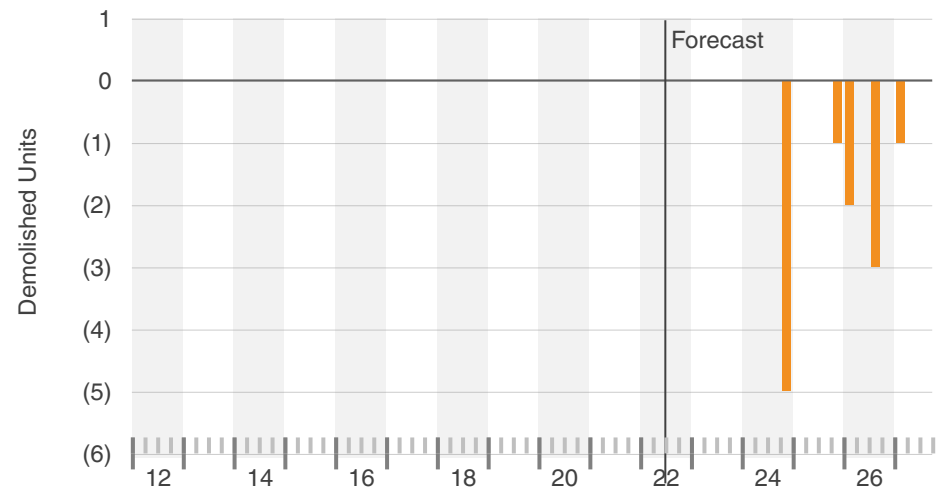
## Deliveries & Demolitions



## Deliveries

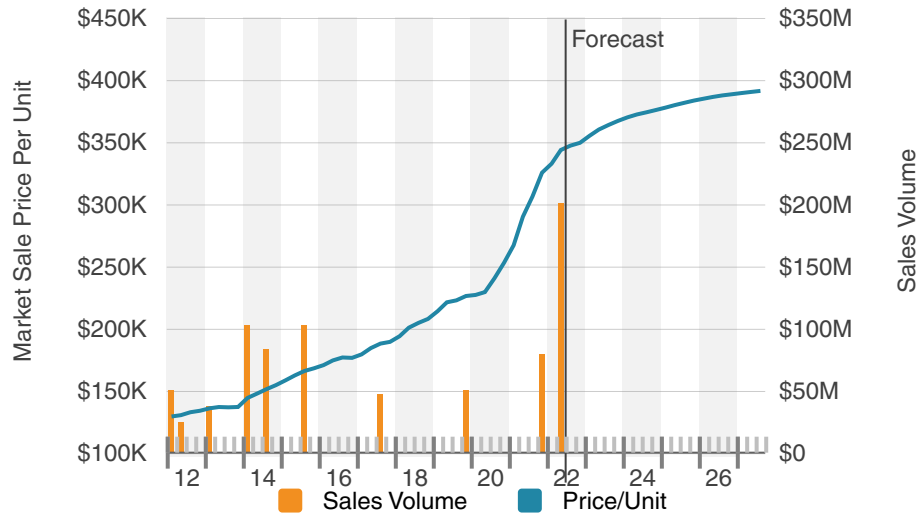


## Demolitions

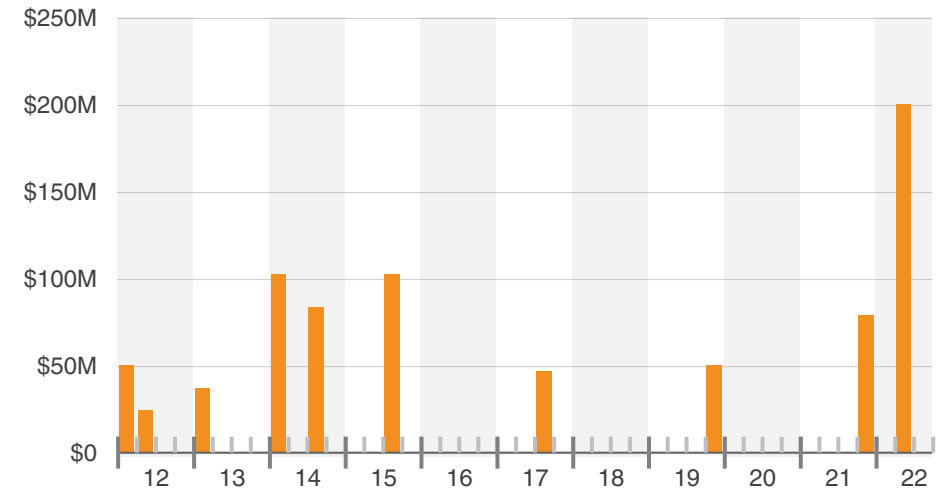


# Search Analytics

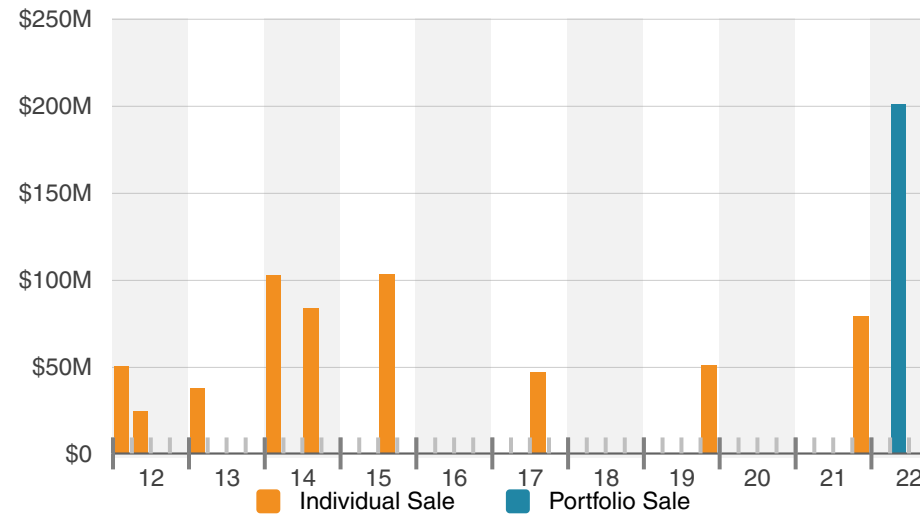
## Sales Volume & Market Sale Price Per Unit



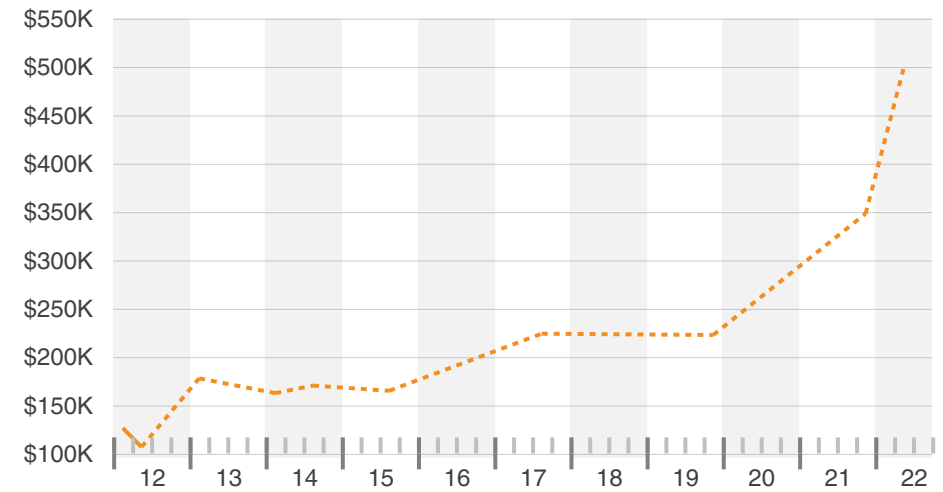
## Sales Volume



## Sales Volume By Transaction Type

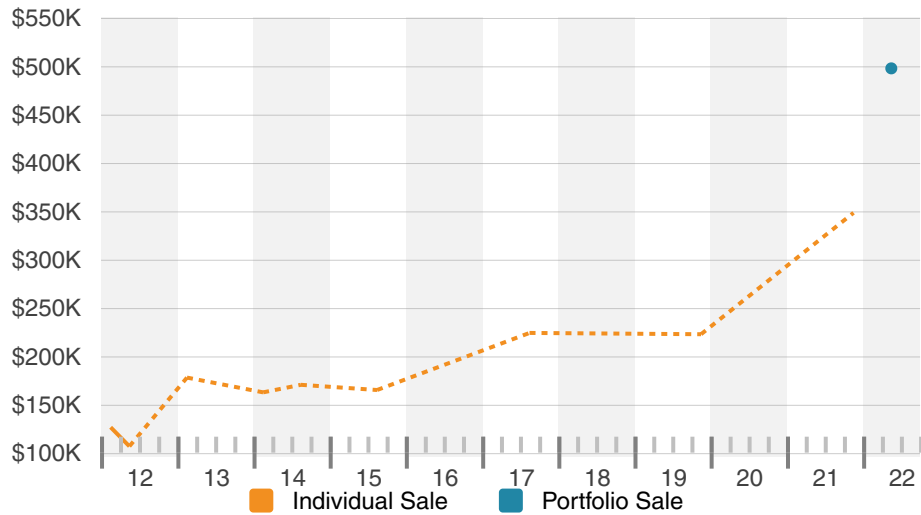


## Sale Price Per Unit

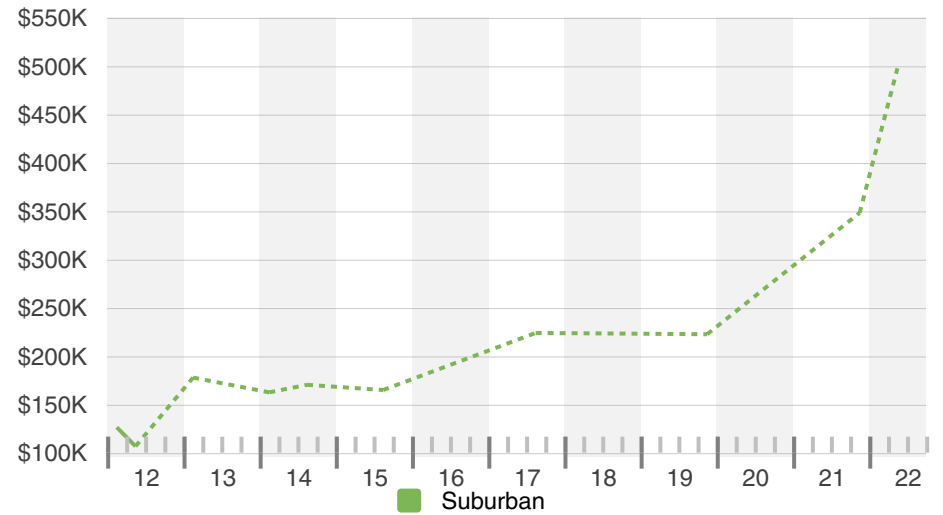


# Search Analytics

## Sale Price Per Unit By Transaction Type



## Sale Price Per Unit By Location Type



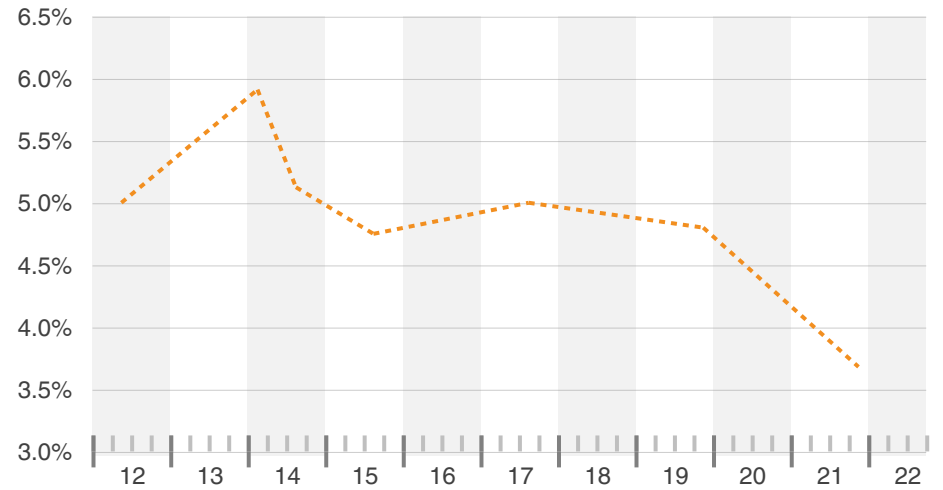
## Sale To Asking Price Differential

No Data Available

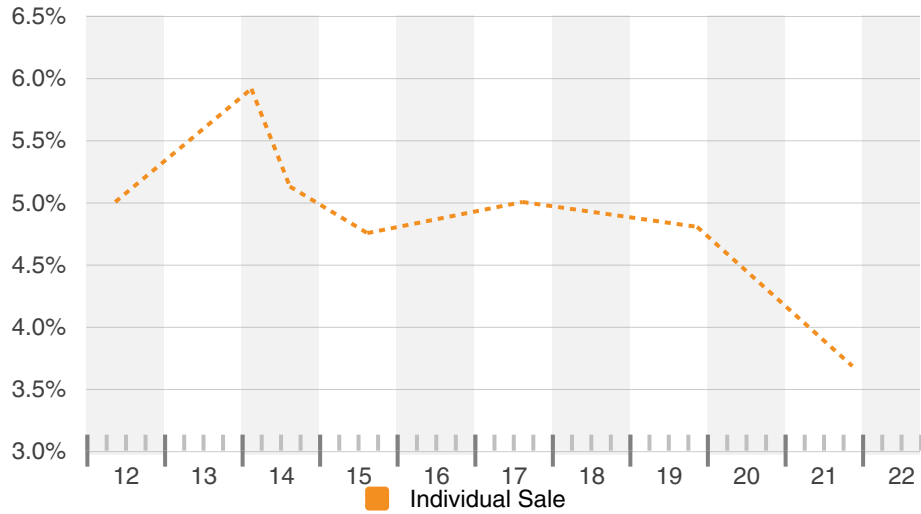


No data available for the past 10 years

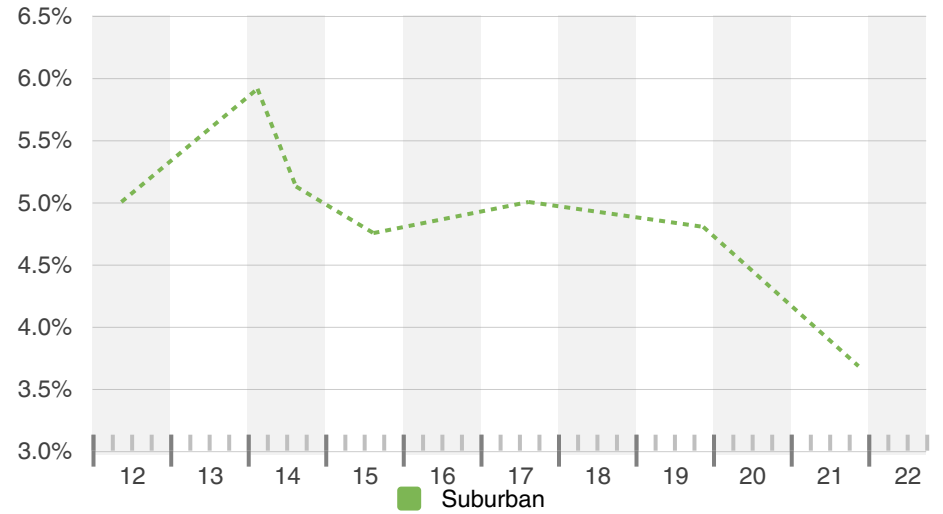
## Cap Rate



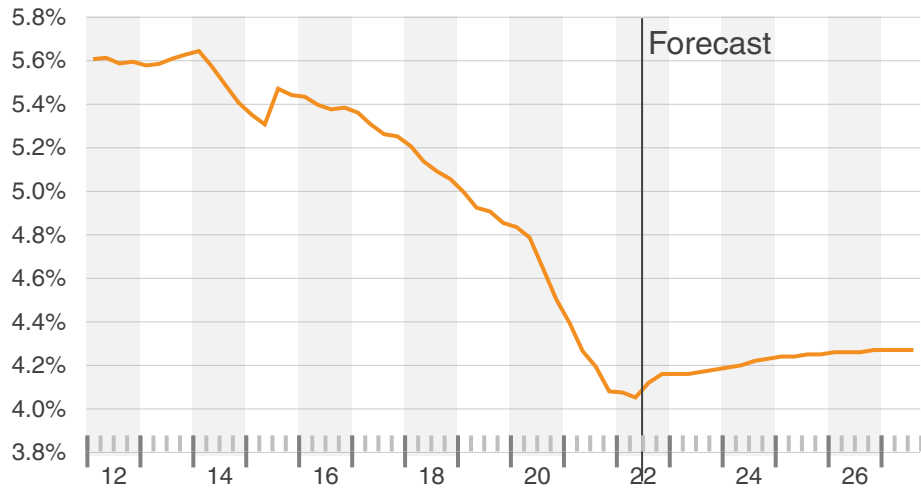
## Cap Rate By Transaction Type



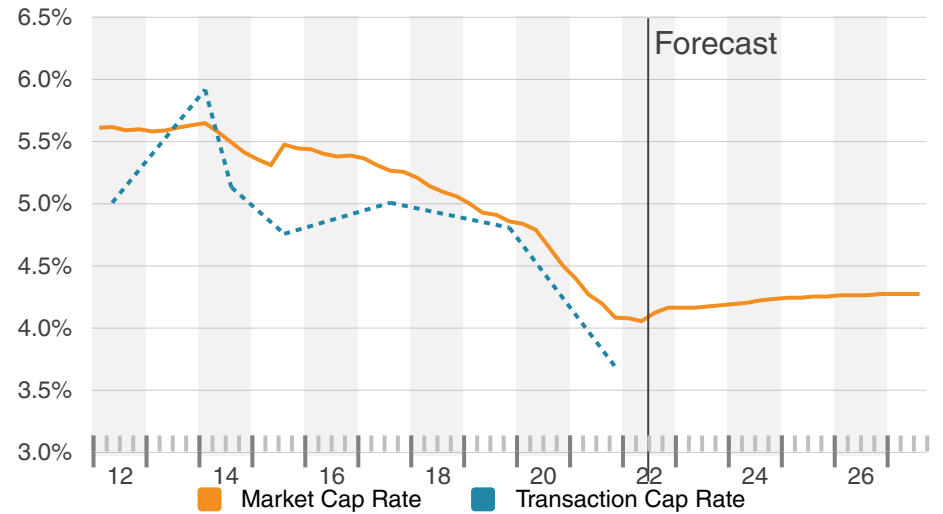
## Cap Rate By Location Type



## Market Cap Rate

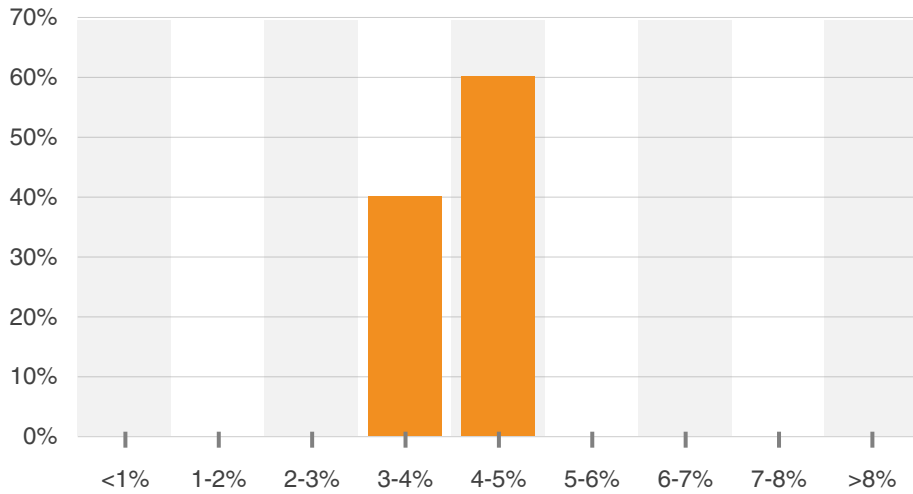


## Market Cap Rate & Transaction Cap Rate

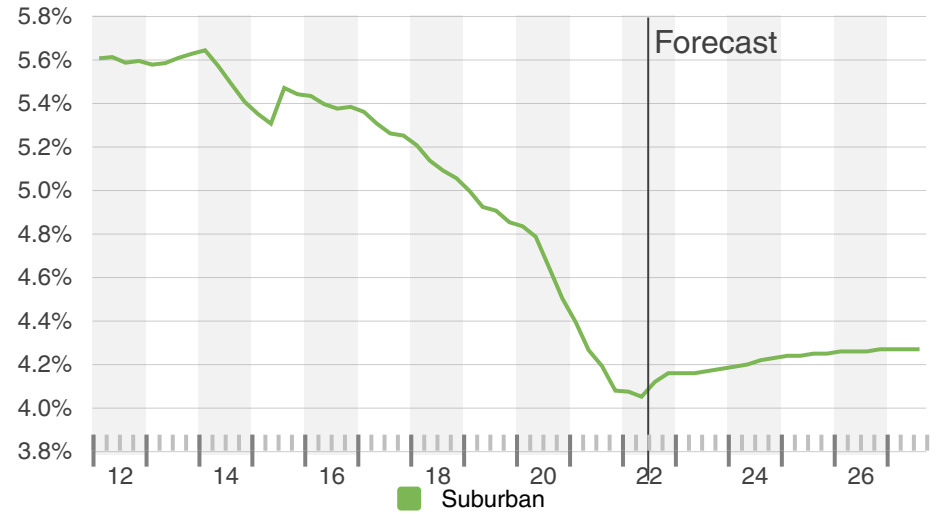


# Search Analytics

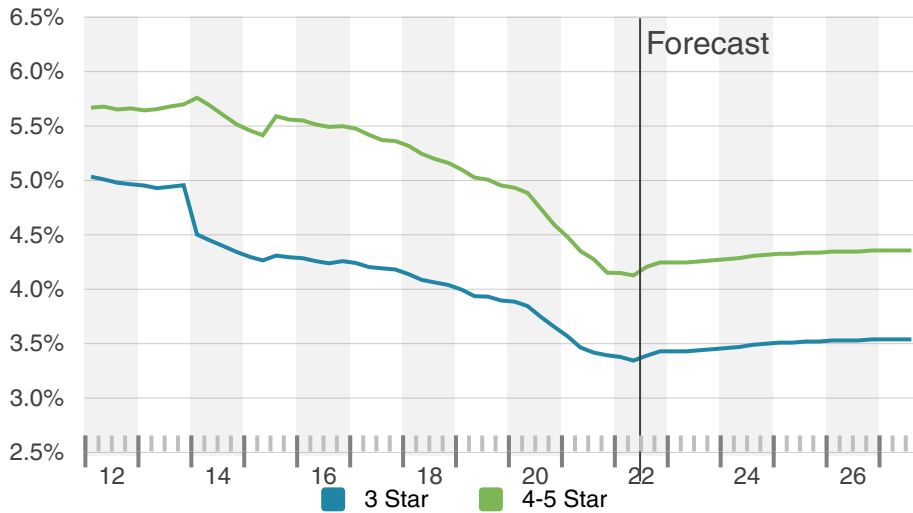
## Market Cap Rate Distribution



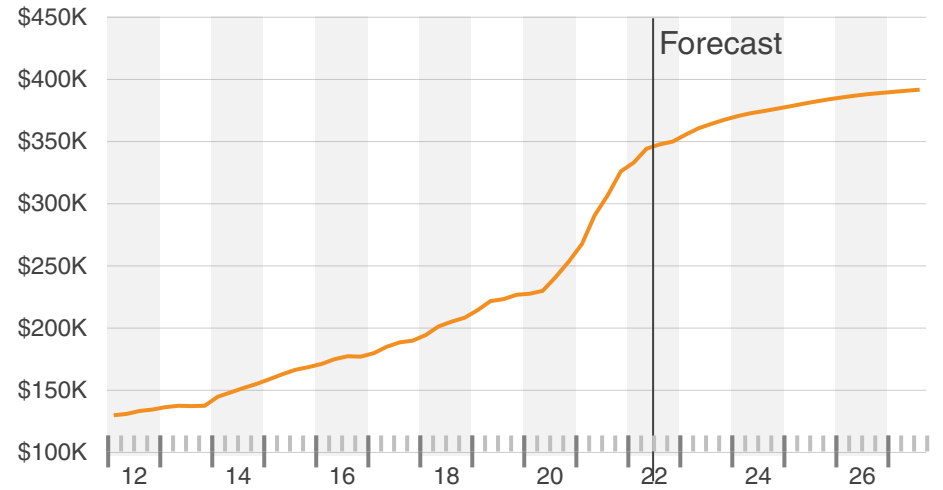
## Market Cap Rate By Location Type



## Market Cap Rate By Star Rating

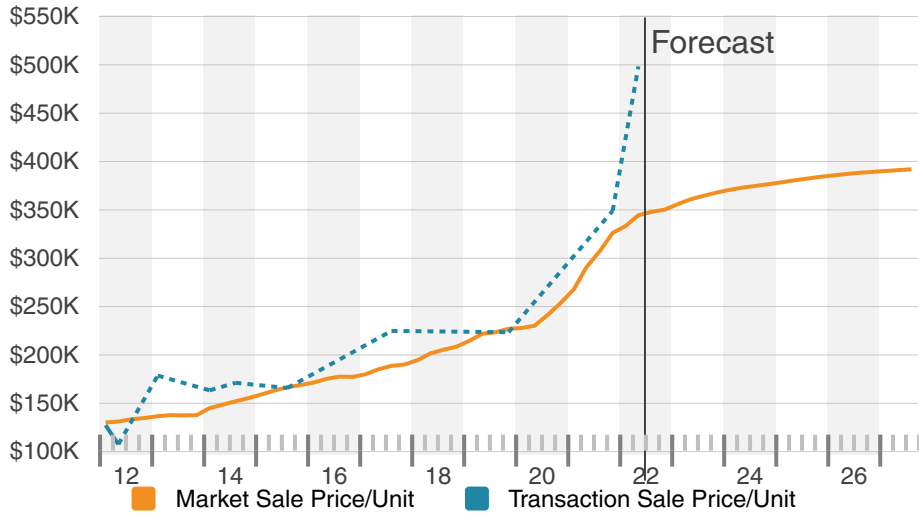


## Market Sale Price Per Unit

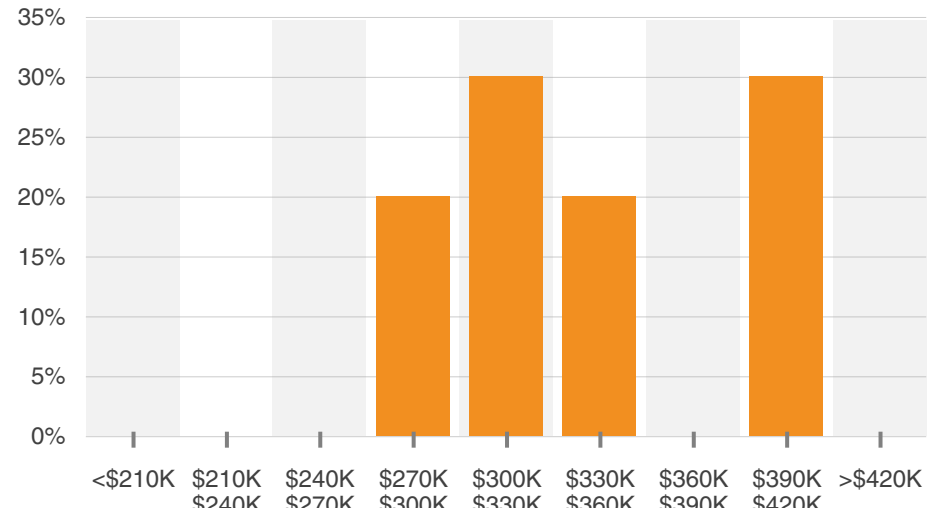


# Search Analytics

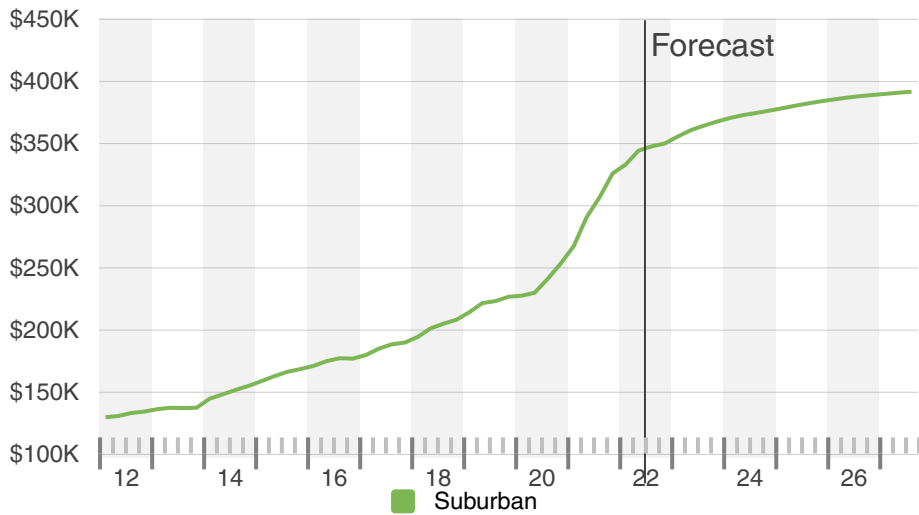
### Market Sale Price & Transaction Sale Price Per Unit



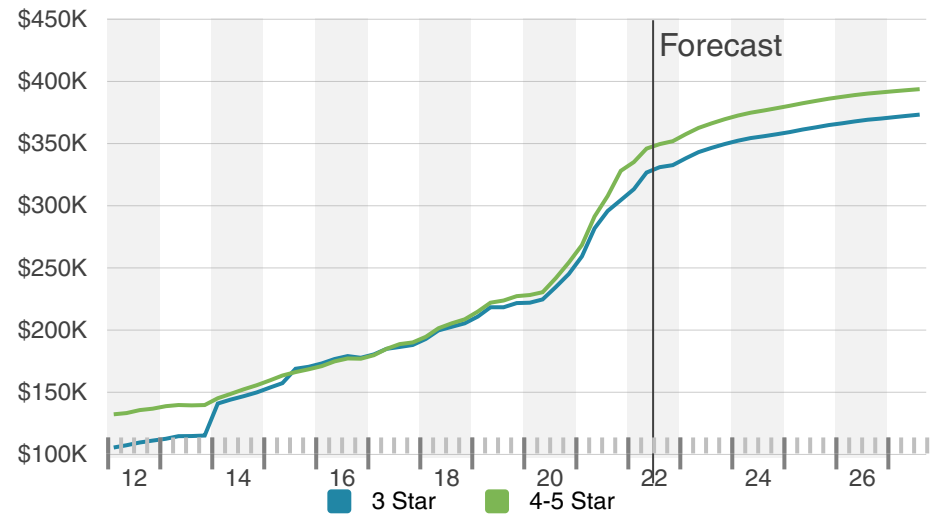
### Market Sale Price Per Unit Distribution



### Market Sale Price Per Unit By Location Type

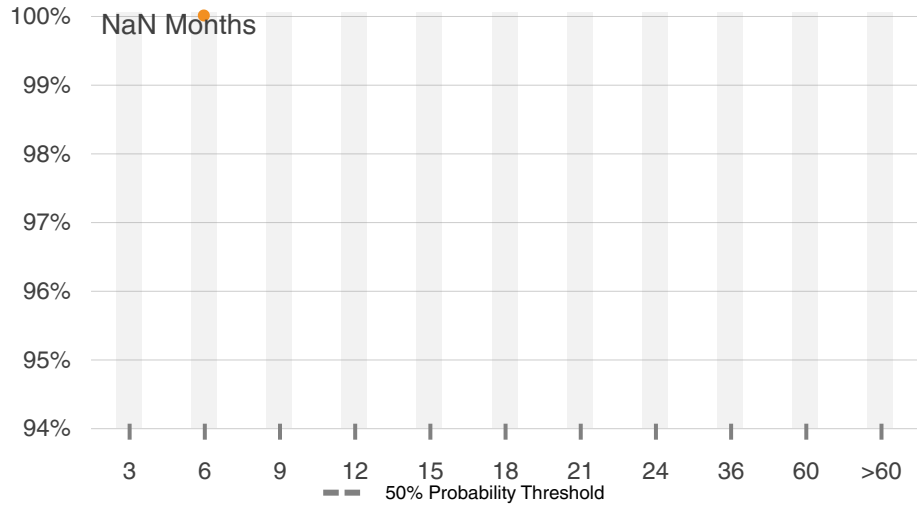


### Market Sale Price Per Unit By Star Rating

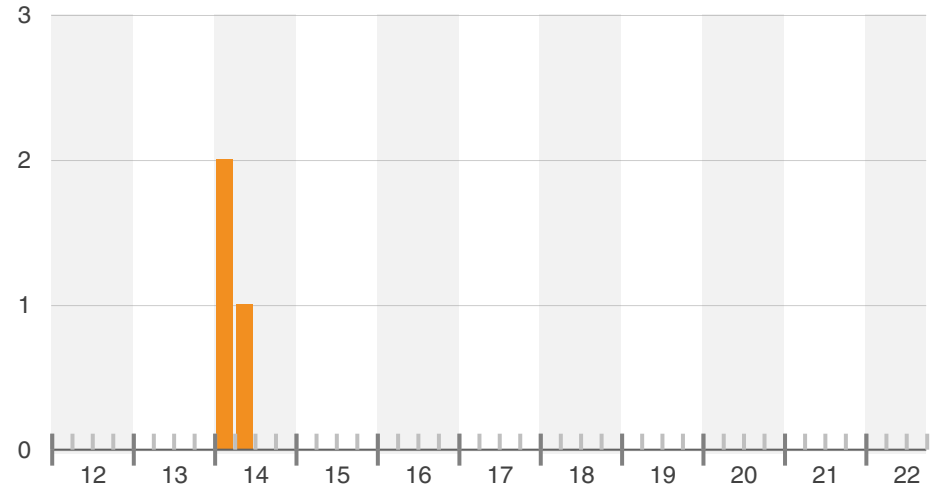


# Search Analytics

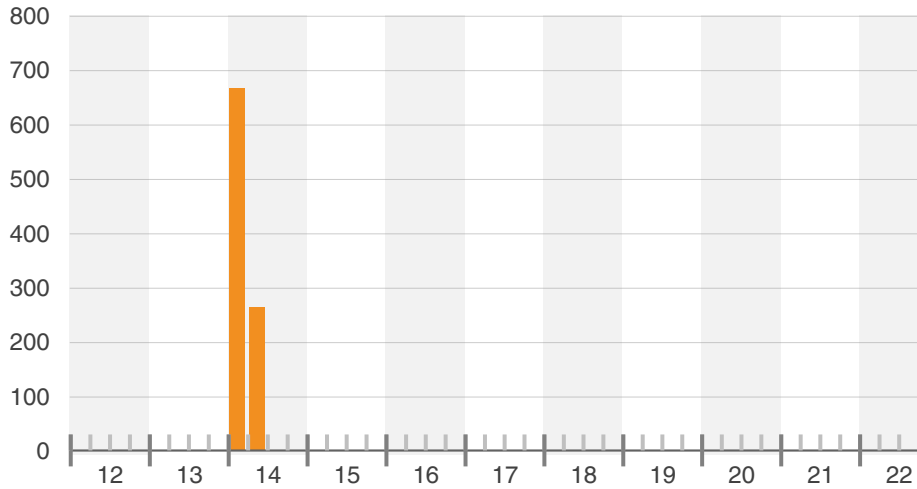
Probability Of Selling In Months



For Sale Total Listings



For Sale Total Units



For Sale Asking Price Per Unit

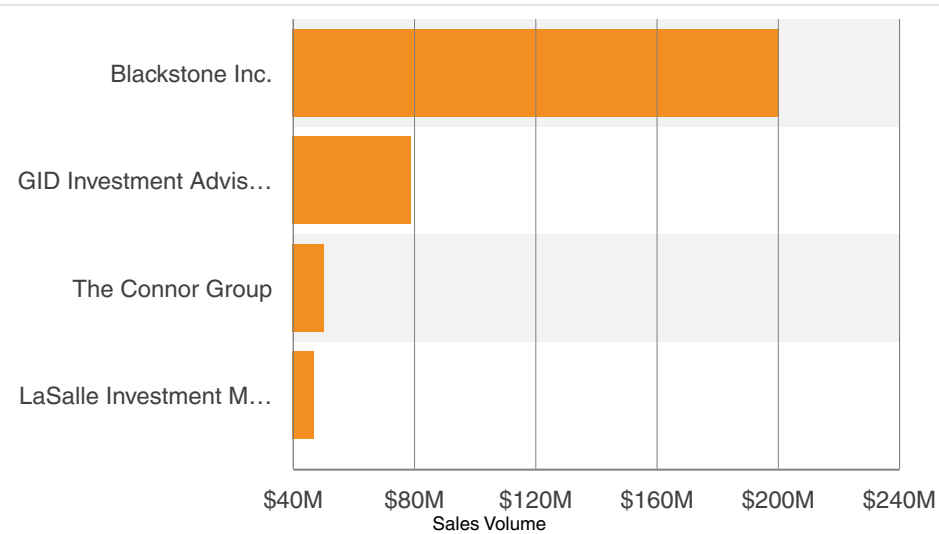
No Data Available



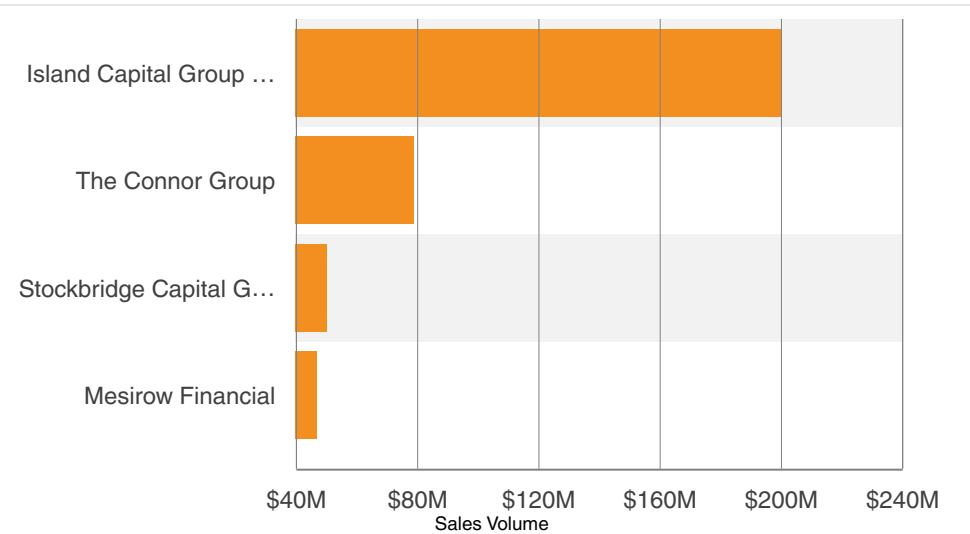
No data available for the past 10 years

# Search Analytics

## Top Buyers



## Top Sellers



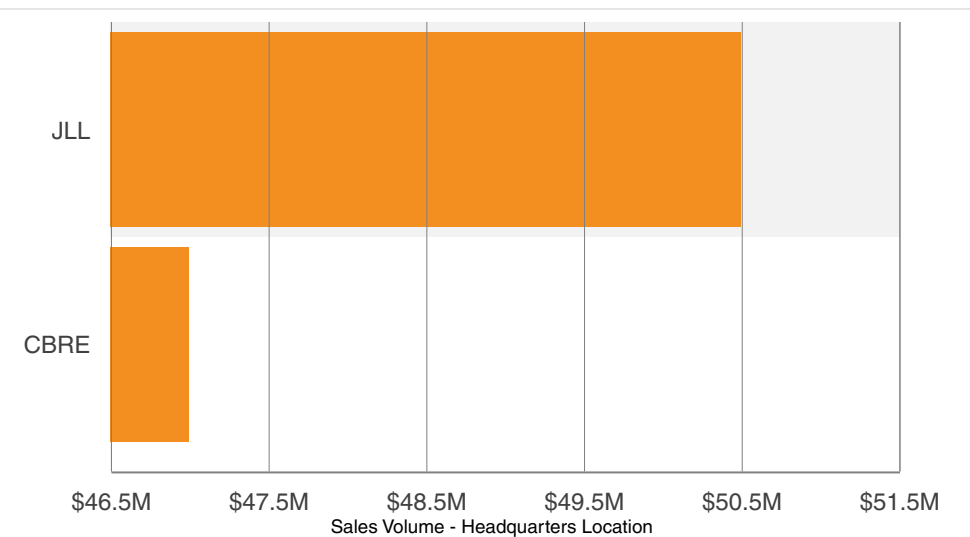
## Top Buyer Brokers

No Data Available



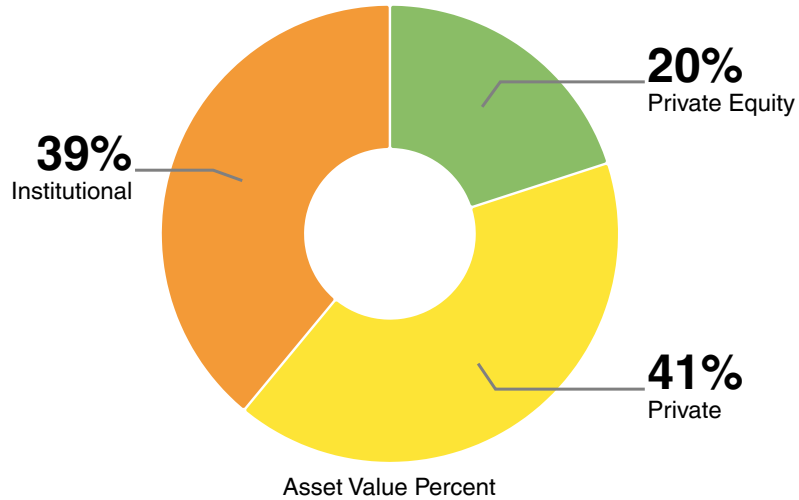
No data available for the current selection

## Top Seller Brokers

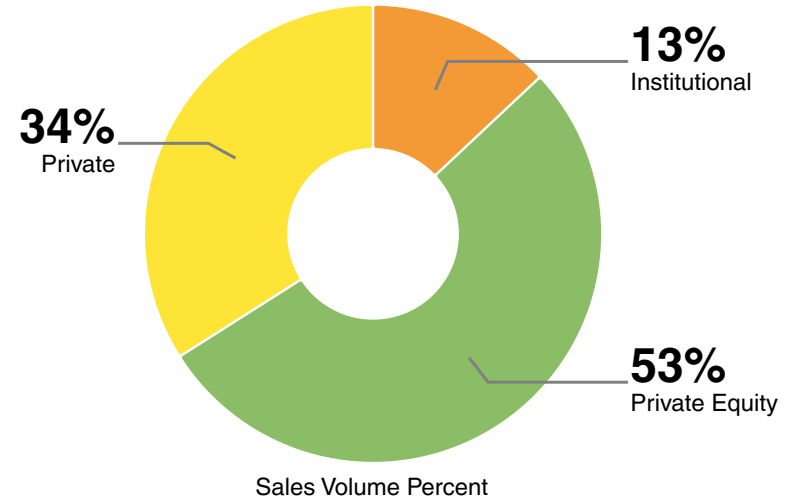




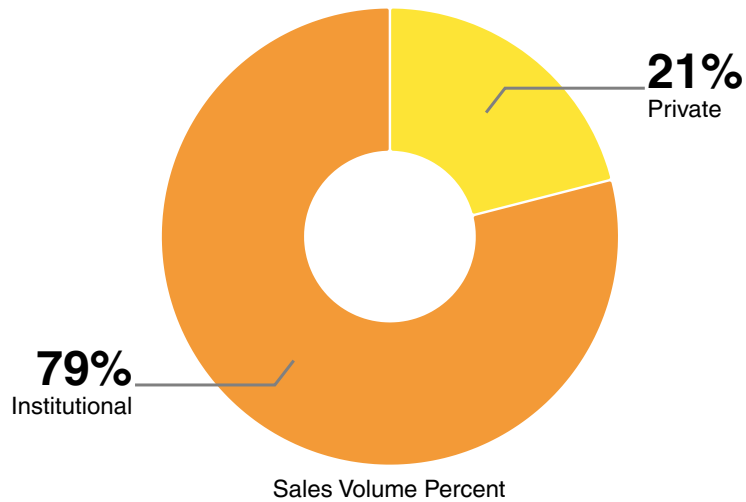
## Asset Value By Owner Type



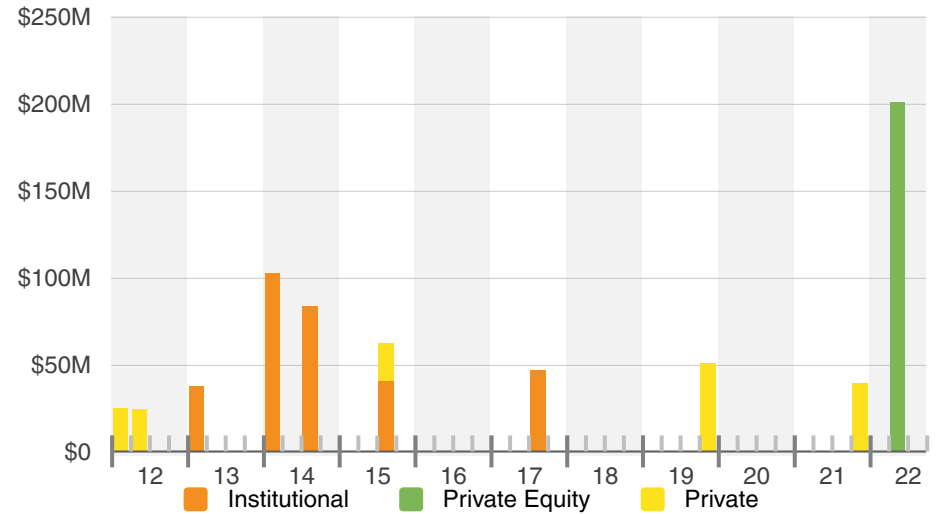
## Sales By Buyer Type



## Sales By Seller Type

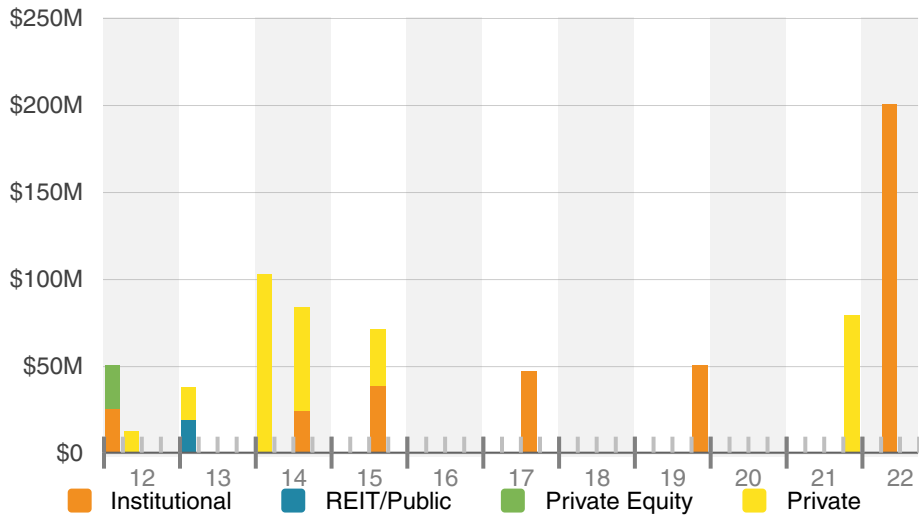


## Sales Volume By Buyer Type

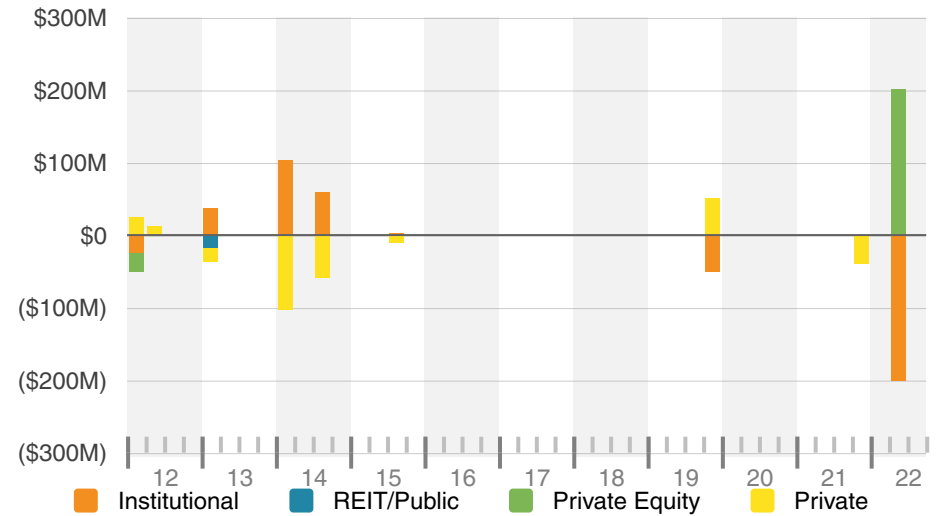


# Search Analytics

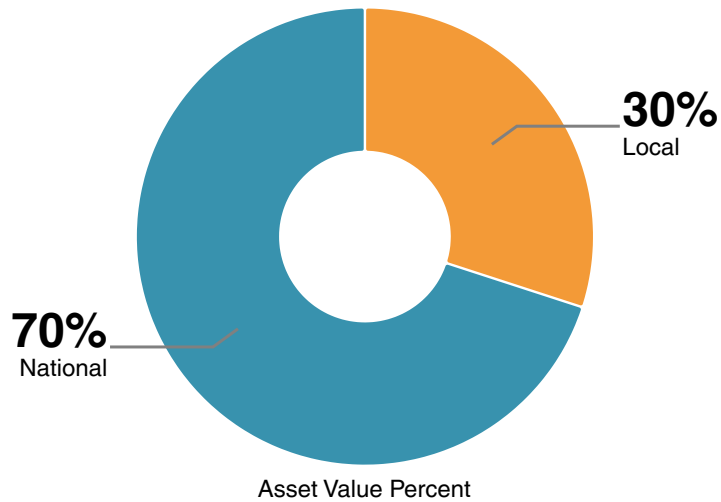
## Sales Volume By Seller Type



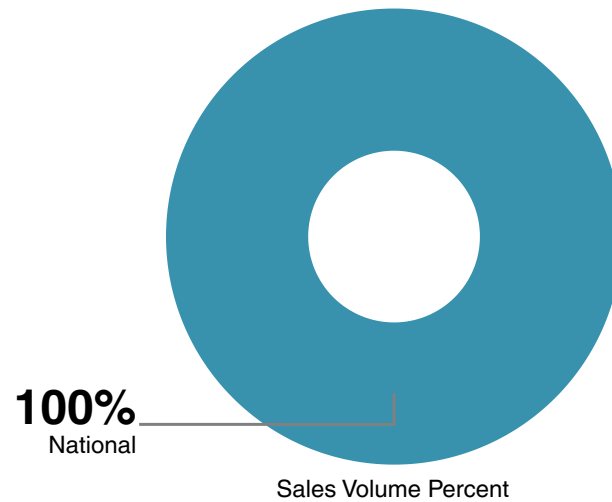
## Net Buying & Selling By Owner Type



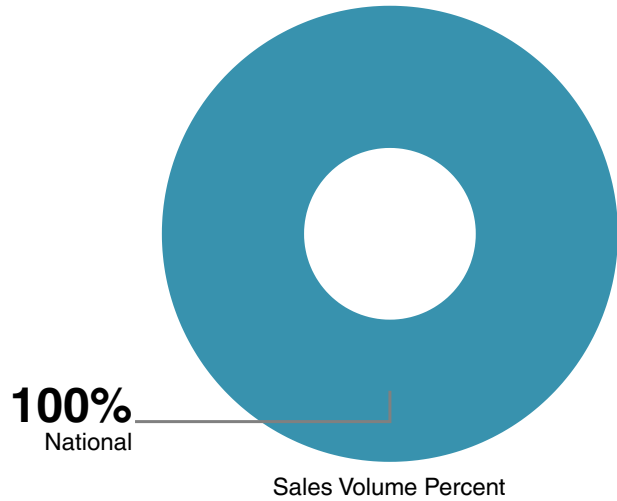
## Asset Value By Owner Origin



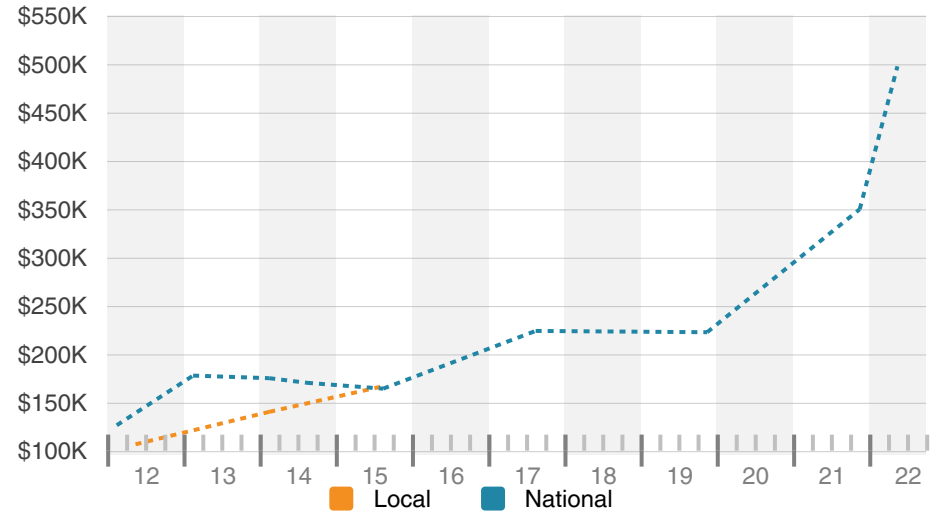
## Sales Volume By Buyer Origin



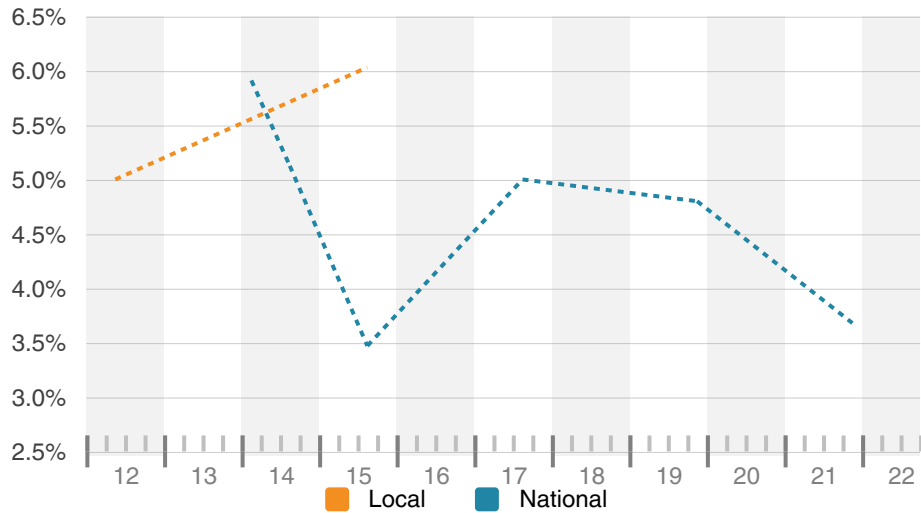
## Sales Volume By Seller Origin



## Average Price Per Unit By Buyer Origin



## Average Cap Rate By Buyer Origin



## Report Criteria

---

- 10 Properties / 0 Spaces
- Exclude: Residential Condos
- Exclude: Co-Ops
- City: Johns Creek, GA